



Gregory T. Smith

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Overview

About Greg Smith

Greg Smith is an economic development, real estate, land use, and local government focused attorney working as general counsel and special counsel for public and private sector clients. Greg serves as Village Attorney for the Villages of Berkeley and Oak Park, economic development counsel for the City of Aurora and the Villages of Orland Park and Willowbrook, and assists in representation of many of the Firm's other clients.

Greg's economic development experience spans an array of incentives and public-private partnership structures focused on improving economic conditions and generating additional tax revenues and employment opportunities through high quality developments. He has a deep understanding of development incentives and public financing structures including tax increment financing (TIF districts), special service areas, sales and utility tax sharing, and property tax abatements. Greg works on projects across real estate sectors including industrial, data centers, intermodal, solar, gaming, office, retail, mixed-use, and residential, including affordable housing.

Greg's land use work includes preparing and implementing development agreements, zoning approvals, annexations, leases, easements, real estate dispositions, and construction contracts. He advises public and private sector clients on compliance with statutory and constitutional requirements applicable to processing land use development applications.

For public sector clients, Greg provides counsel on sunshine laws, contracts, ethics, intergovernmental relationships, taxation, and code compliance. His work includes

negotiating and advising on software agreements, capital improvement projects, ordinances, and numerous municipal policies.

Greg also has broad litigation experience in Federal and State courts, with a focus on claims for breach of contract, equitable relief, and zoning disputes.

Credentials

Education

- Chicago-Kent College of Law, J.D.
- DePaul University, B.S.

Bar Admissions/Licenses

- Illinois
- District Court for the Northern District of Illinois
- District Court for the Central District of Illinois
- Court of Appeals for the Seventh Circuit

Publications

- [Elrod Friedman LLP Client Alert: Tax Increment Financing Update, 2025](#)
- IICLE Land Use Law: Practice and Procedure - Impact Fees chapter, 2025 Edition
- IICLE Municipal Law: Financing, Tax, and Municipal Property - Finance and Tax & Special Assessments, Special Service Areas, and Business Districts chapters, 2025 Edition
- Illinois Municipal League Manual on Municipal Business Regulation, Taxation and Licensing, 2020 Edition
- Illinois Municipal League - The Sunshine Laws: Open Meetings and Freedom of Information Acts, 2020 Edition

Representative Matters

- Representation of the Village of Oak Park in preparing an economic incentive agreement landmarking the historic Marshall Field and Company building and supporting a property tax assessment incentive to facilitate significant private reinvestment to attract a national high-end bookseller.
- Representation of the Village of Arlington Heights in negotiating and drafting land use entitlements and development and economic incentive agreements for the Arlington Gateway mixed-use development.
- Representation of NTT Global Data Centers Americas in obtaining annexation, zoning, and subdivision approvals for a multiphase data center campus in the Village of Itasca.
- Representation of Vermilion Development in obtaining complex development and finance approvals for mixed-use, multi-facility public- private partnership for a University of Illinois project.
- Representation of the City of Aurora in negotiating economic incentives and land use development agreements for the Hollywood Casino relocation project and the Avalon Heights mixed use project.

Community Service and Public Service

- Illinois Municipal League Home Rule Attorneys Committee
- Illinois State Bar Association Local Government Law Section Council
- Illinois Local Government Lawyers Association
- Chicago Bar Association, Local Government Committee

Speaking Engagements

Greg has presented on more than 80 occasions on a variety of economic development and land use topics, including:

- Illinois Municipal League Annual Conference “Writing Ordinances and Resolutions,” 2025
- Elrod Friedman LLP Biennial Seminar “Troubled Real Estate and

Innovative Redevelopment Opportunities,” 2025

- Northwestern Law School Land Use and Local Government Course “Public Finance,” 2025
- Illinois Municipal League Annual Conference “What You Need to Know About Impact Fees and the Takings Clause,” 2024
- DuPage County Bar Association & DuPage Mayors and Managers Conference “Identifying and Managing Local Land Use Pitfalls,” 2024
- Illinois Government Finance Officers Association Professional Development Seminar “Legal and Financial Aspects of Tax Increment Financing Areas and Business Districts,” 2024